



P.O. Box 3320, Salinas, CA 93912

[www.merma.org](http://www.merma.org)

## **EXECUTIVE COMMITTEE MINUTES**

**April 23, 2025**

The Executive Committee of the Monterey Educational Risk Management Authority met at 76 Stephanie Drive, Salinas, on April 23, 2025, at 1:30 p.m. This meeting was also available via Zoom/teleconference.

### **Executive Committee Members Present**

Colleen Stanley, President, Monterey County Office of Education  
Ana Aguillon, Vice-President, Salinas Union High School District  
Nikki Herring, Salinas City Elementary School District  
Yvonne Perez, Secretary, Carmel Unified School District – *Arrived after roll call via Zoom*  
Bernard Burchette, Spreckels Union School District – *Arrived after roll call via Zoom*

### **Intern Executive Committee Member Present**

Ana Perez, Gonzales Unified School District

### **Intern Executive Committee Member Absent**

Claudia Arellano, Santa Rita Union School District

### **Guests and Staff Present**

Wendy Rianda, King City Union School District  
Marlene Richardson, Intercare  
Connie Hampson, Intercare  
Marcus Beverly, Alliant  
Matt Gowan, Alliant  
Maria Lorenzana, MERMA – *Via Zoom*  
Hallie Pacheco, MERMA

### **A. CALL TO ORDER**

Colleen Stanley called the meeting to order at 1:30 p.m.

### **B. ROLL CALL**

Present: Colleen Stanley, Ana Aguillon, Nikki Herring  
Absent: Yvonne Perez, Bernard Burchette

**C. APPROVAL OF AGENDA AS POSTED**

Marcus Beverly mentioned that once we get to Administrative Reports on the agenda, we would like to move ahead to F.4 Loss Control Report first as Maria Lorenzana has a training at 2:00 p.m.

Motion to approve the agenda as posted.

<b>MOTION:</b> Ana Aguillon	<b>SECONDED:</b> Nikki Herring	<b>MOTION CARRIED</b>
<b>AYES: 3</b>	<b>NOES: 0</b>	<b>ABSTAIN: 0</b>
<b>ABSENT: 2</b>		
AYES: Ana Aguillon, Nikki Herring, Colleen Stanley		
ABSENT: Yvonne Perez, Bernard Burchette		

**D. PUBLIC COMMENTS**

None.

**E. CONSENT CALENDAR**

The following items were presented:

1. Executive Committee Minutes – March 19, 2025
2. Payment Register and Board Report – March 2025
3. Shields Networking – Contract for IT Support Services

Motion to approve items 1 through 3 as presented with a single motion.

<b>MOTION:</b> Nikki Herring	<b>SECONDED:</b> Ana Aguillon	<b>MOTION CARRIED</b>
<b>AYES: 3</b>	<b>NOES: 0</b>	<b>ABSTAIN: 0</b>
<b>ABSENT: 2</b>		
AYES: Nikki Herring, Ana Aguillon, Colleen Stanley		
ABSENT: Yvonne Perez, Bernard Burchette		

**F. ADMINISTRATIVE REPORTS**

*The Executive Committee moved ahead to Item F.4.*

*Yvonne Perez and Bernard Burchette joined the meeting.*

**4. Loss Control Report**

Maria Lorenzana reported on recent Loss Control activities and trainings. She also reported on the Shoes for Crews truck event recently held at Gonzales Unified School District. The event served over 140 employees from Gonzales, King City and Soledad School Districts. She mentioned Salinas Union High School District has an upcoming 3-day truck event that will also include Washington Union School District and serve approximately 300 employees. Marcus Beverly thanked Maria for all her hard work with the Shoes for Crews truck event.

**1. President's Report**

Colleen Stanley reported she will not be able to attend the October 22, 2025, Board of Directors meeting. She has spoken with Ana Aguillon, Vice-President who has agreed to run the meeting.

## **2. Pool Administrator's Report**

Marcus Beverly mentioned MERMA has increased IT support with the new contract to include more security and have a better package to keep things running smoothly.

## **3. Claims Administrator's Report**

Connie Hampson of Intercare presented the following reports.

- Claims Activity for Rolling 13 Months: Ending 3/30/25
- New Claims Received by District: March 2024 – March 2025
- Pending Open Caseload: March 2024 – March 2025
- Pending Open Caseload by District as of 3/30/25
- Pending Open Claim Count by District-Comparison: March 2024 - March 2025
- Rolling 13 Month Closing Rate – Ending 3/30/25
- Reserve Salvage by District: FYTD - 3/30/25
- Frequency and Severity Reports: FYTD - 3/30/25
- Company Nurse Results: March 2025
- Bill Review Results: March 2025
- Bill Review Results: FYTD – 3/30/25
- Utilization Review Results: March 2025
- Utilization Review Results: FYTD – 3/30/25

Connie Hampson announced that Intercare has acquired George Hills Company, a liability TPA. This gives Intercare better opportunities for growth and to package workers' compensation and liability together. She stated this acquisition will not affect MERMA and will be business as usual.

Connie also announced she will be retiring at the end of June 2025. Intercare is currently searching for a replacement, and she will have the opportunity to train the person who takes over her position.

## **5. Executive Committee**

No comments.

## **G. JPA BUSINESS**

### **1. Nominations for Executive Committee Members**

Motion to nominate Colleen Stanley and Bernard Burchette to be recommended to the Board of Directors for election.

<b>MOTION:</b> Ana Aguillon	<b>SECONDED:</b> Nikki Herring	<b>MOTION CARRIED</b>
<b>AYES: 4 NOES: 0</b>	<b>ABSTAIN: 1</b>	<b>ABSENT: 0</b>
AYES: Ana Aguillon, Nikki Herring, Yvonne Perez, Colleen Stanley		
ABSTAIN: Bernard Burchette		
ABSENT: 0		

### **2. Workers' Compensation Excess Insurance Update**

Matt Gowan reported the excess coverage of \$500,000 and above has closed at a flat rate, no increase. The excess coverage of \$50,000 - \$500,000 is still being underwritten but received in writing the increase will be no more than 5%.

No action taken. More information will be provided at the Board of Directors meeting.

**3. Alliant Deadly Weapons Response Program (ADWRP)**

Matt Gowan provided an update on new coverage enhancements. The program currently provides crisis risk services related to a deadly weapons event. Crisis risk services are being expanded to include any event that creates a crisis.

**4. Preliminary Budget FY 2025-26**

Motion to recommend the Preliminary Budget for FY 2025-26 to the Board of Directors for approval.

<b>MOTION:</b> Colleen Stanley	<b>SECONDED:</b> Nikki Herring	<b>MOTION CARRIED</b>
<b>AYES: 4</b>	<b>NOES: 0</b>	<b>ABSENT: 0</b>
<b>ABSTAIN: 1</b>		
<b>AYES:</b> Colleen Stanley, Nikki Herring, Ana Aguillon, Yvonne Perez		
<b>ABSTAIN:</b> Bernard Burchette		
<b>ABSENT:</b> 0		

**5. Premium Contributions FY 2025-26**

Motion to recommend Premium Contributions for FY 2025-26 to the Board of Directors for approval.

<b>MOTION:</b> Ana Aguillon	<b>SECONDED:</b> Nikki Herring	<b>MOTION CARRIED</b>
<b>AYES: 4</b>	<b>NOES: 0</b>	<b>ABSENT: 0</b>
<b>ABSTAIN: 1</b>		
<b>AYES:</b> Ana Aguillon, Nikki Herring, Yvonne Perez, Colleen Stanley		
<b>ABSTAIN:</b> Bernard Burchette		
<b>ABSENT:</b> 0		

**H. CLOSING COMMENTS**

None.

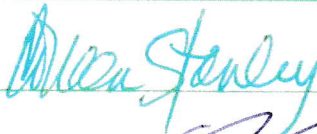
**I. UPCOMING MEETINGS**

Board of Directors Meeting – May 21, 2025

**J. ADJOURNMENT**

Colleen Stanley adjourned the meeting at 2:25 p.m.

Colleen Stanley, President:



Marcus Beverly, Executive Director:



Date:

